

## Client: Scouts Canada

**Project Description** Fulfillment and Distribution

### Challenge

Scouts Canada came to Lowe-Martin in 2006, looking for a provider to assist with extensive warehousing and distribution services and a customized pick and pack solution. Scouts Canada needed a provider with the resources to manage complex orders, ensure on-time delivery and provide thorough reporting.

### Benefits and Solutions

Lowe-Martin implemented our e-commerce platform, which leverages the efficiency of our modern web-based Warehouse Management System (WMS) to fulfill orders of Scouts Canada products from inventory held at our warehouse.

Scouts Canada chose Lowe-Martin's warehousing solution as it offers a full range of logistical services including secure storage options, real-time inventory management, as well as order fulfillment and distribution services. Lowe-Martin manages over 1,200 Scouts Canada SKUs -including badges, blankets, toys and campaign gear and handles large and complex orders that require robust control. Orders arrive direct from Scouts Canada offices across the country and the products are picked, packed and shipped nationwide.

### Process

- Lowe-Martin creates a Scouts Canada branded online store and user accounts.
- Warehouse space is reserved, and a quality plan is established.
- Inventory and transaction reports are developed.
- Product is transferred to Lowe-Martin, bar coded and moved to the reserved storage space in the warehouse.
- Live orders are accepted, processed, and shipped.
- Scouts Canada audits Lowe-Martin's management of the inventory annually.

